

Tell Me More with Walgreen's District Manager Mario Figueroa

Background

Mario Figueroa moved up from Store Manager at his Walgreens to District Manager in October 2019. As a District Manager, Figueroa is responsible for pharmacy and retail operations for 15 stores, overseeing 300 team members. His daily tasks include visiting any of the 15 stores to discuss operational exceptions, talent development, store engagements, and store achievements. Mario has been working with the Walgreens company since he was 16, starting as a store clerk.

Walgreens was founded in 1901 in Chicago, Illinois. Walgreens has its headquarters in Deerfield, Illinois, a suburb close to Chicago. Today, Walgreens is one of America's top leading pharmacies with over 9,000 stores nationwide and over 220,000 employees. In 2014, Walgreens merged with Boots to create a new subsidiary called Walgreens Boots Alliance.



Video Format

8 minute video that covers:

- ❖ Skills important to retailers.
- ❖ Growth opportunities in retail.
- ❖ Tips for successful work life balance.
- ❖ Careers in retail.

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Activity

Watch the video: <https://www.youtube.com/watch?v=7V57sh7KB70>

Then answer the following questions.

1. What is Mario Figueroa’s responsibility as a District Manager?

2. What tools or skills helped Mario achieve his current role?

3. What three skills does Mario recommend for succeeding in retail?

4. What traits does Mario look for when hiring new team members?

5. Which career in retail does Mario NOT list when asked about careers that people may not know about?
 - A. Regional Finance Manager
 - B. Vitamin Taste Tester
 - C. Pharmacy Scheduler
 - D. Regional Merchandiser

6. Now that you've heard about Mario's role and advice, what excites you about working in retail? What are the skills you think you could improve?